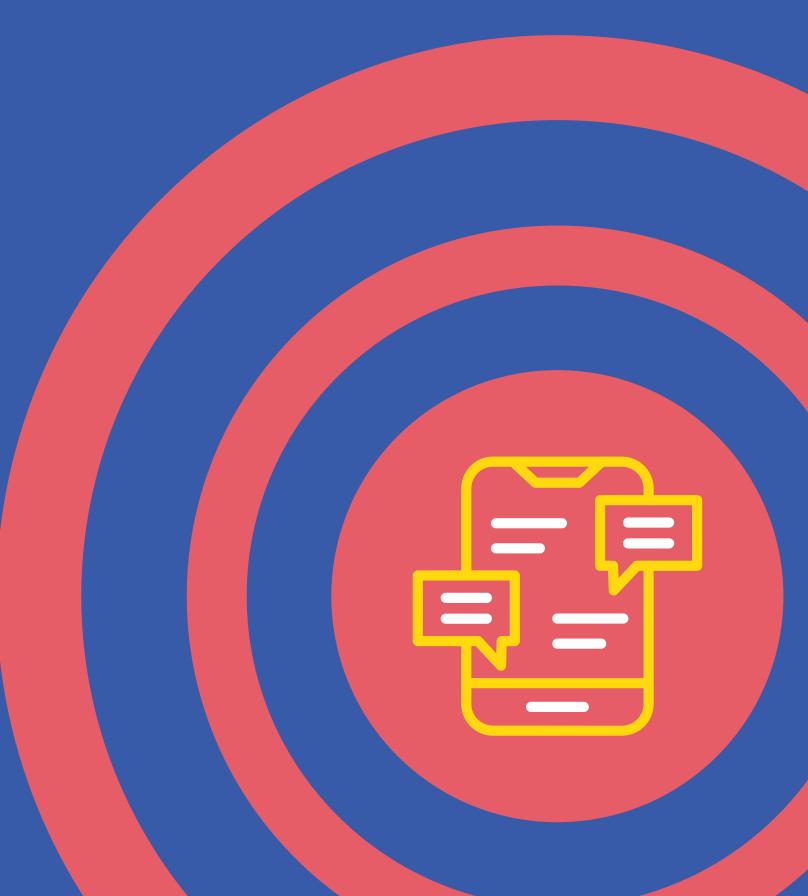


Text Messaging Marketing Playbook

- Announcing the Services
- Creating Call-to-Actions
- Increasing Engagement
- Growing Subscribers



Contact Us

415.615.0150

www.engagebycell.com



Announcing Your New Campaign

Announce your new text messaging services in digital and physical spaces to start growing your subscribers! We recommend leveraging the following:

1 Website

5 Signage

- 2 Social Media
- 6 Advertising
- 3 Press Release
- 7 Partnerships
- 4 Email Signature
- 8 Existing Processes

Engage by Cell offers **design and content services** should your organization not have an in-house department or the bandwidth to execute the following marketing strategies. Reach out to your Engage by Cell representative and ask how we can help!

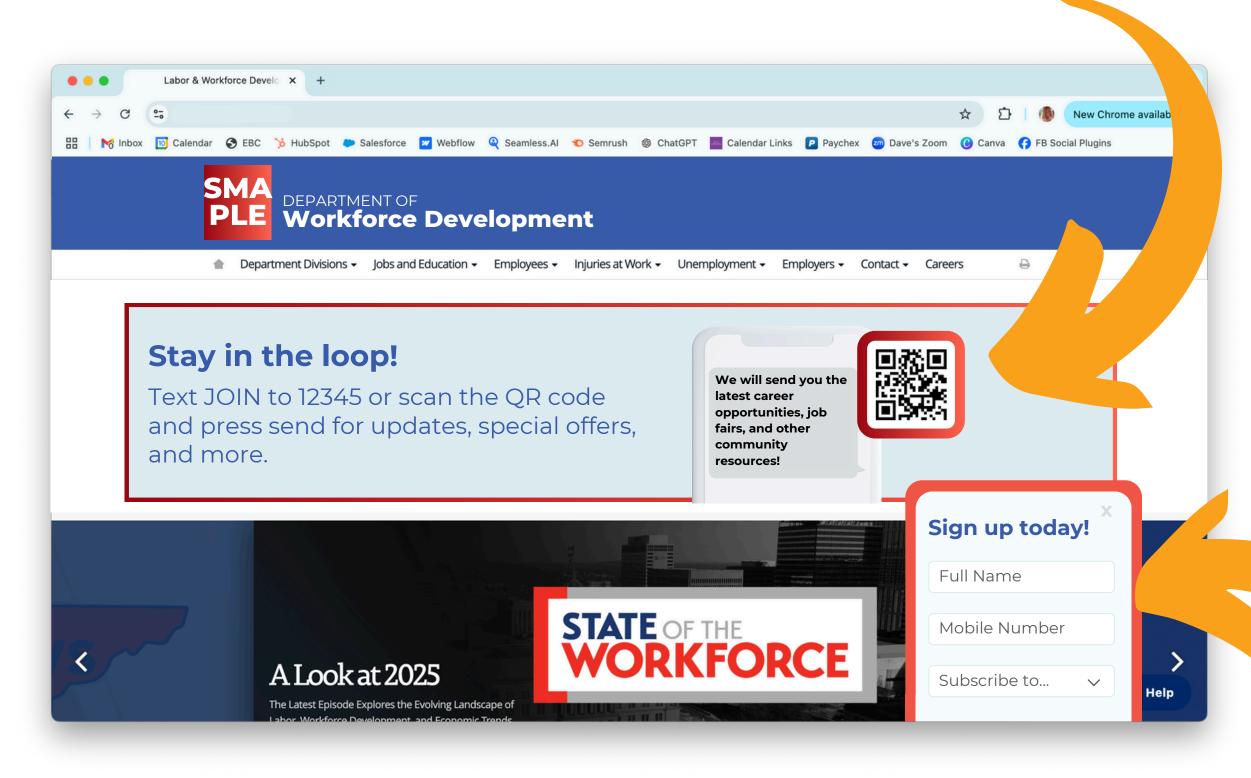






Your website is often the first place people look for information about your services. Create a prominent section to highlight your texting campaign.

Add a banner or pop-up that with the call-to-action. An example would be "Text [KEYWORD] to [TEXT CODE] or scan the QR code and press send to opt in to our text alerts!"



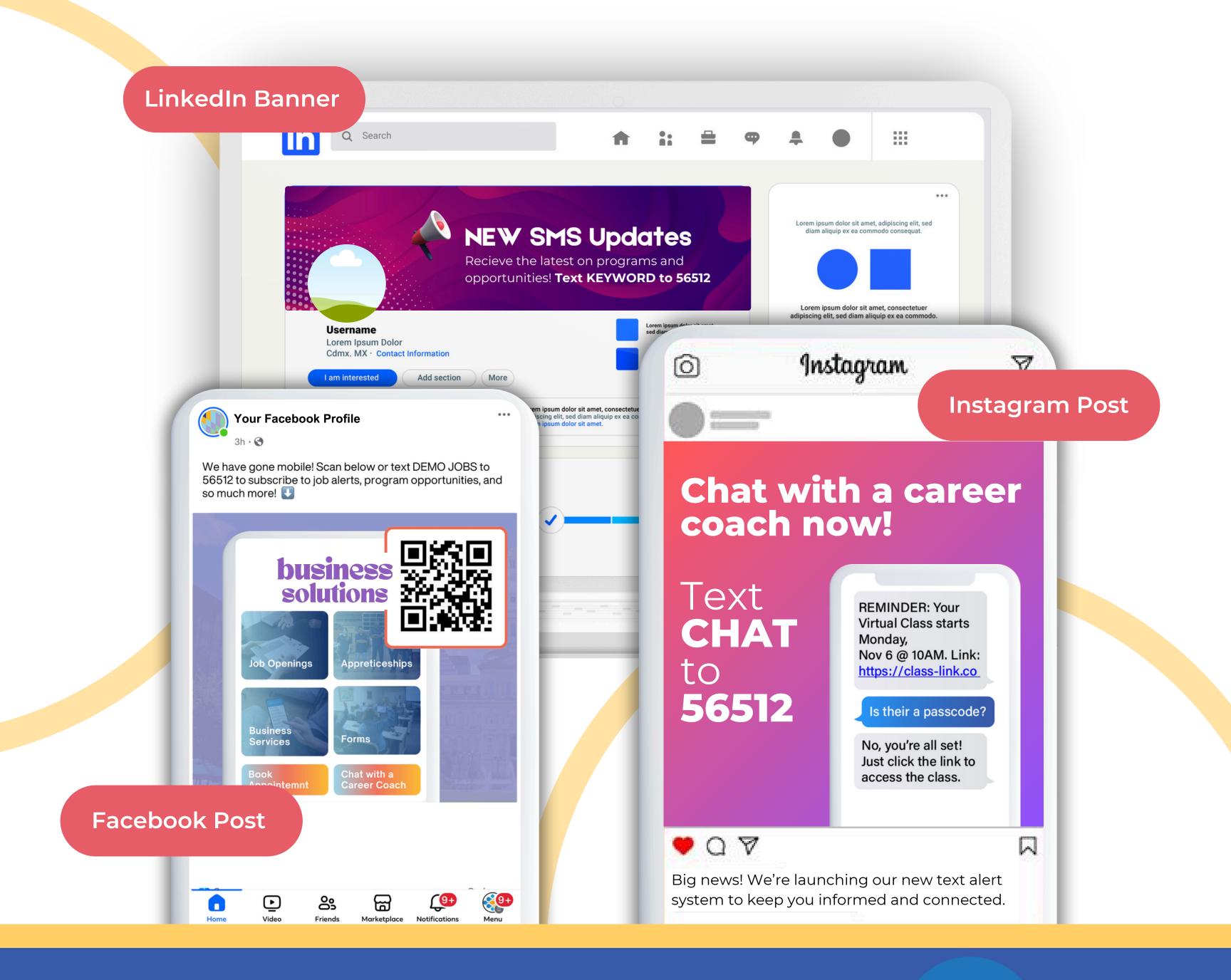
Engage by Cell also offers an <u>Opt-In Web Widget</u>. This web plug-in creates a popup for web visitors to enter their mobile number to automatically subscribe to one of several lists where you can send them future text messages.







Use your social media platforms to create excitement and reach a wider audience. Create posts, banners, and stories that include your value proposal and call to action.







Press Release

A press release can help amplify your message and reach local news outlets. Include a clear value proposition and instructions on how to subscribe. Below is sample verbiage for a press release of this nature.

FOR IMMEDIATE RELEASE

[Your Organization] Launches Innovative Text Messaging Service for Enhanced Customer Engagement

[City, State] – [Date] – [Your Organization] is excited to announce the launch of its new text messaging service, designed to keep job seekers and program participants informed, engaged, and connected.

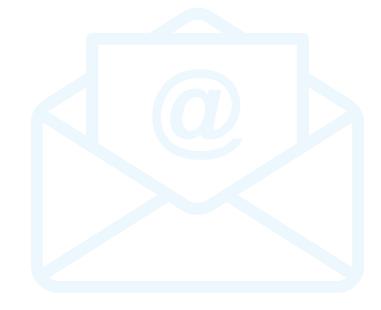
Through this new service, subscribers will receive real-time updates, exclusive offers, and important announcements directly on their mobile phones via SMS. To enroll — simply text [Your Keyword] to [Your Text Code] to get started.

"We are always looking for new ways to improve communication with our community, and text messaging provides a fast and convenient way to share valuable information," said [Spokesperson's Name], [Title] of [Your Organization]. "This is accessible to everyone, including those without desktop access or active email addresses."

To learn more about this exciting new offering, visit [website URL] or follow us on social media.

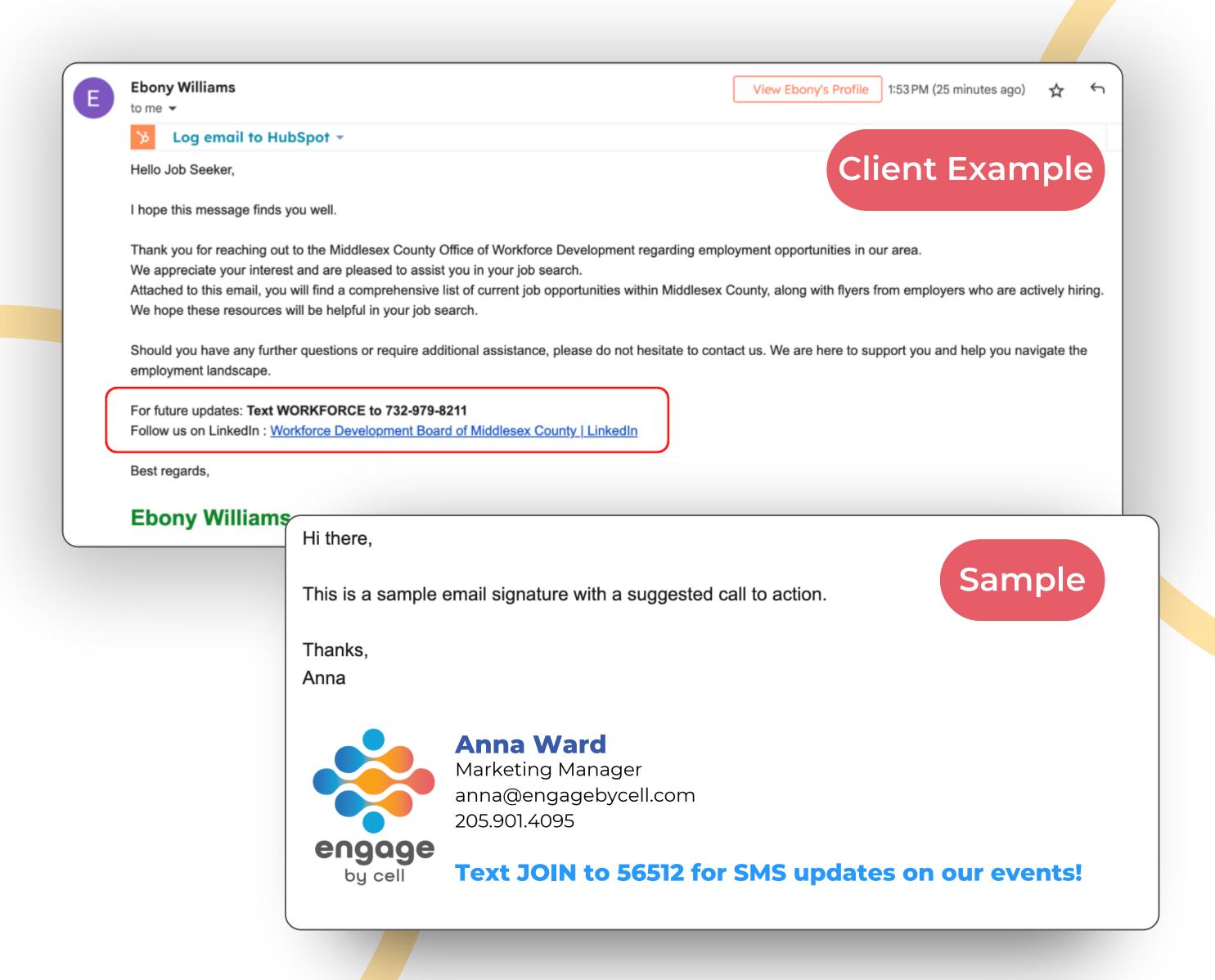
Media Contact:
[Your Name]
[Your Organization]
[Your Contact Info]





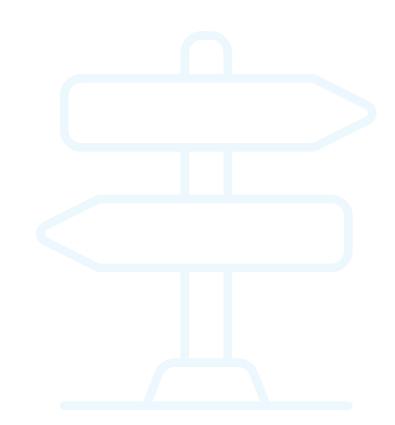
Email Signature

Your email signature is a subtle but effective way to spread the word. Add your call to action before the signature, or after your information. You may also include a clickable link to a page with more details about the campaign.

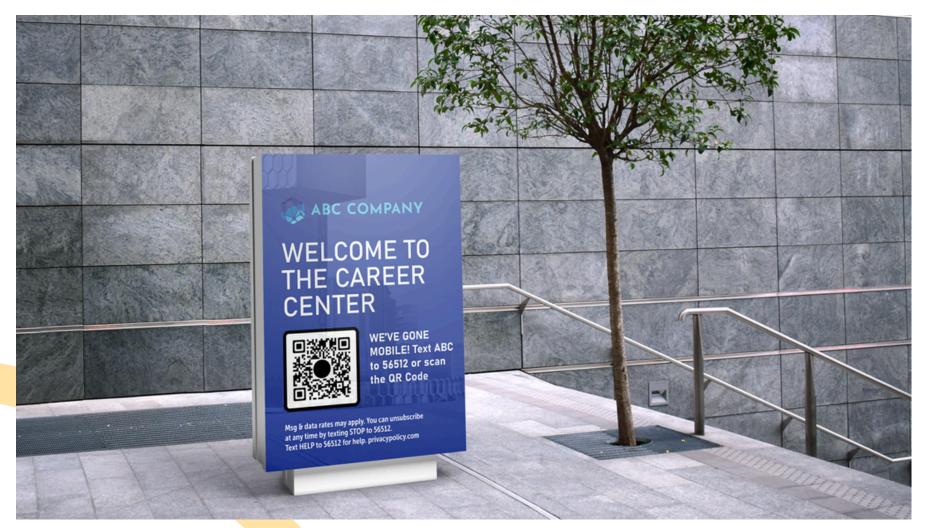




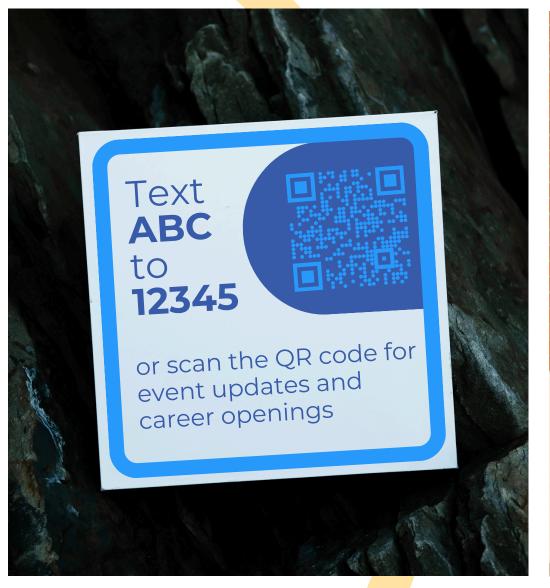


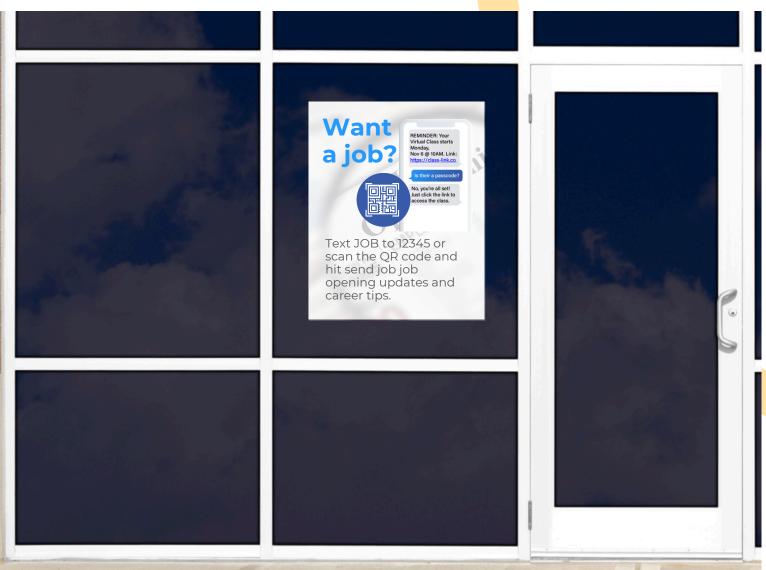


Capture the attention of walk-in customers by adding eyecatching signage. Place a sign at your entrance, front desk, check out counter, monitors in waiting or break rooms, restrooms, etc.













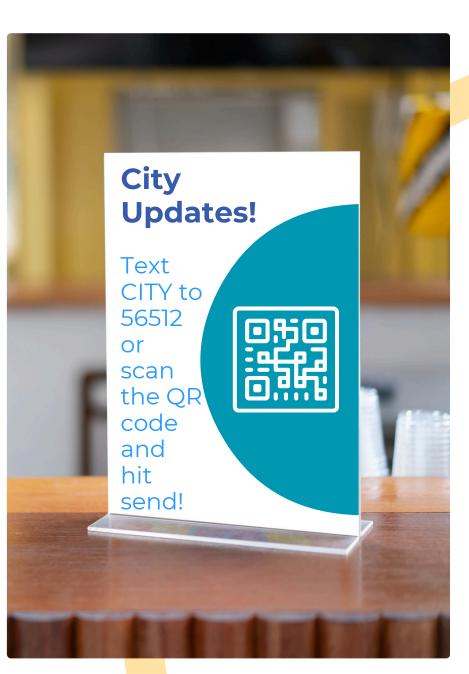


Paid advertising can significantly boost your text messaging campaign by reaching a broader audience. You leverage social media ads, Google Search ads, banner ads, commercials, or traditional print and radio ads.

Clients have also partnered with local businesses to display signage in their brick-and-mortar locations or digital spaces.

Client Commercial





Sample







Integrate adding individuals to your SMS campaigns into your existing client, employee, participant, customer, or membership onboarding processes.

You could do this by having them text in to recieve certain resources or adding consent language to existing forms or checkout processes.

Text me reminders



Mobile phone number

+1 345-555-3922

By entering my phone number, I agree to receive regular SMS updates and reminders about ABC company. Message + data rates may apply. Reply STOP at any time to unsubscribe. View terms/conditions and privacy policy here.



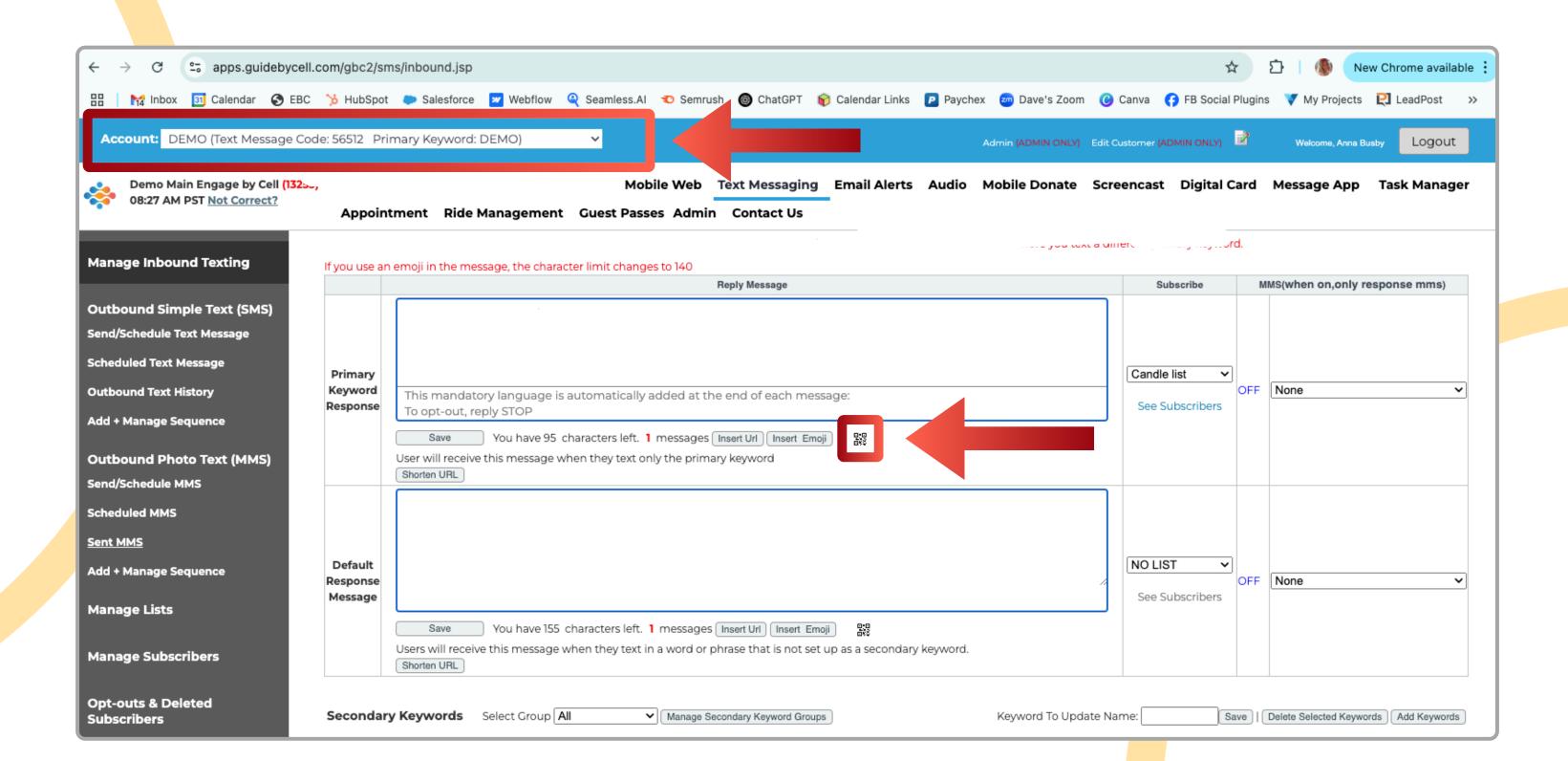
Submit



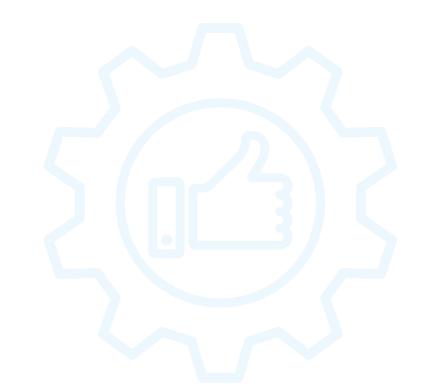


Your Keyword & QR Code

Each account has its own keyword, text code, and QR code. You can find those here:







Best Practices

Consider the following to increase participation, engagment, campaign success, and subscriber numbers.

Who, What, When and Why!

The first message a subscriber receives should clearly state your organization, and what you are providing.

Ex: "Thanks for subscribing! Engage by Cell will be sending you weekly updates on hot new tech tools!"

2 Providing Immediate Value

Show subscribers the value of joining from the start.

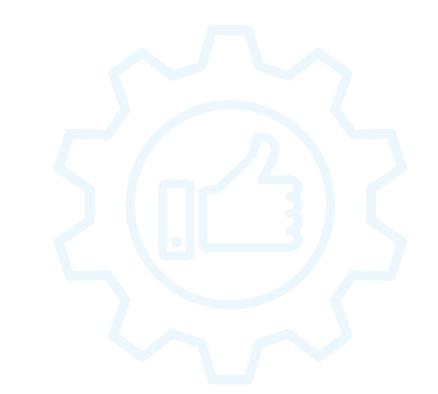
Ex: "Thanks for signing up! Enjoy early bird pricing to our annual event here: <u>link.com</u>"

3 Offering Incentives

Offer a reward for joining your texting list.

Ex: "Text JOIN to 12345 and receive a 10% discount on your next purchase."





Best Practices

Engage with Interactive Content

Make your texts more engaging by including polls, surveys, or contests.

Ex: "We value your input! Click the link to complete the short survey on our performance: <u>link.com</u>"

Use Personalization Tokens

Address subscribers by name and tailor messages to their preferences.

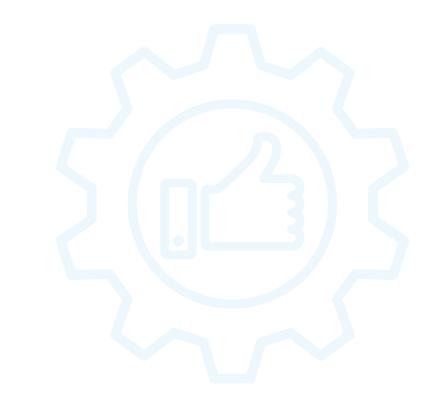
Ex: "Hi {FIRST NAME}, congratulations on completing Week 1! Any questions so far?"

Send Timely and Relevant Messages

Keep your subscribers engaged by sending
messages that align with their interests and needs.

Ex: "Intereted in welding? Our new internship program is open for applications! Apply here: link.com"





Best Practices

7 Measure and Adjust

Regularly review your campaign metrics to see what's working and make improvements. Track key metrics like open rates, click-through rates, and subscriber growth. Experiment with different message types and timings to optimize engagement.

8 Continuity

Once you start texting and build recognition and trust, you should continue in a regular cadence. If you stop for an extended period, you will need to reestablish trust and recognition.



Workforce Development

Exciting In-Person Hiring
Event Tuesday, October 15th
from 9 am to 1 pm. To learn
more click here: link.com

JOB ALERT! The County Bridge Commission is seeking part-time Toll Collectors \$18 per/hr. Details: link.com

Your monthly check-in is next week! Respond here to chat with your case manager.

NEW youth programs are available. Explore the opportunities here: link.com

Our NEW Welding
Apprenticeship Program
starts next week! Are you
interested in a spot?

REMINDER: Your meeting at the AJC is this afternoon at 2:30 pm. Please bring a resume.

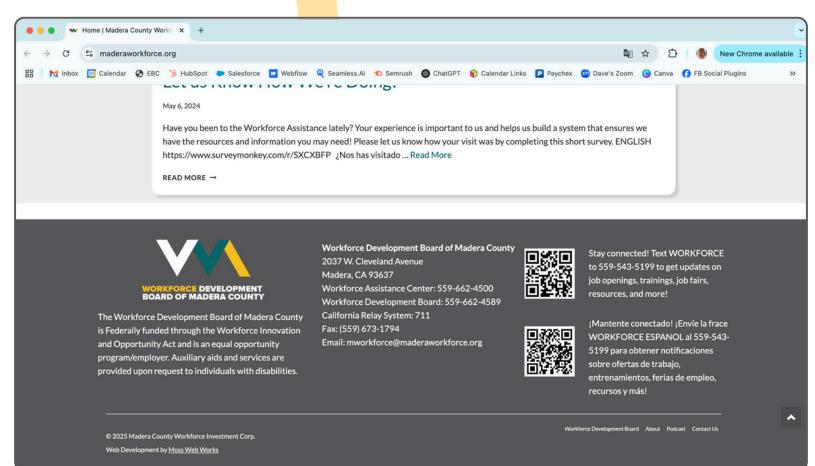
UNEMPLOYMENT SURVEY DUE: Click to submit now: link.com





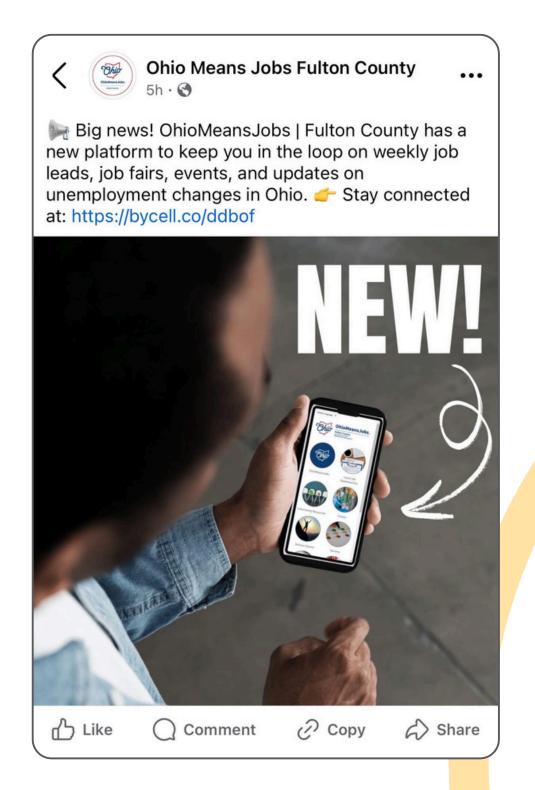
Workforce Development















Cultural Institutions

Our holiday lights event is just around the corner! Add it to your calendar, and learn more here: link.com

Check out a digital scavenger hunt of our newest exhibit!
Start here: link.com

Welcome to our Museum!
Please click our link to
view our smartphone tour.
link.com

What an evening! Even though the party's over, you can still get your give on by completing your donation. link.com

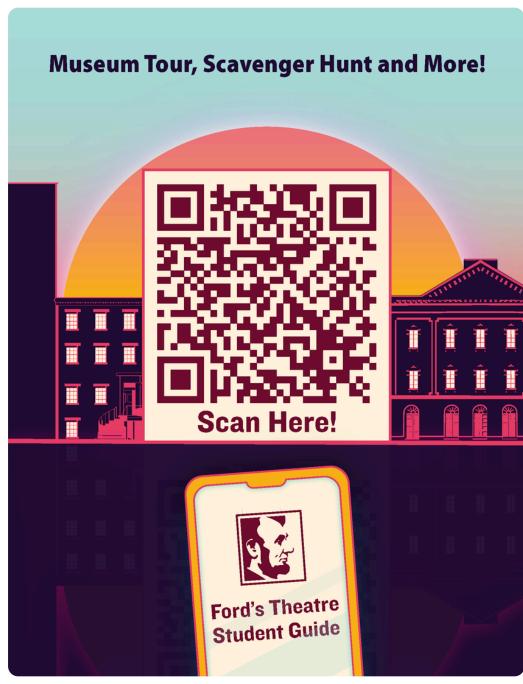
Good question! The plant you are looking at is an Aster. Aster is a genus of perennial flowering plants in the family Asteraceae.





Cultural Institutions













Events

Your input is valuable to us, and future events. Click here to complete the survey.

Link.com

This morning's session on Building Community at Work begins at 9:12 in Ballroom A! See you there.

ITS GIVEAWAY TIME! Visit booth 101 and 235 and enter to win an iPad or designer bag!

Our Farewell Reception
begins in the Ballroom Room
at 6pm. Make sure you don't
miss out on this great
networking oppertunity.

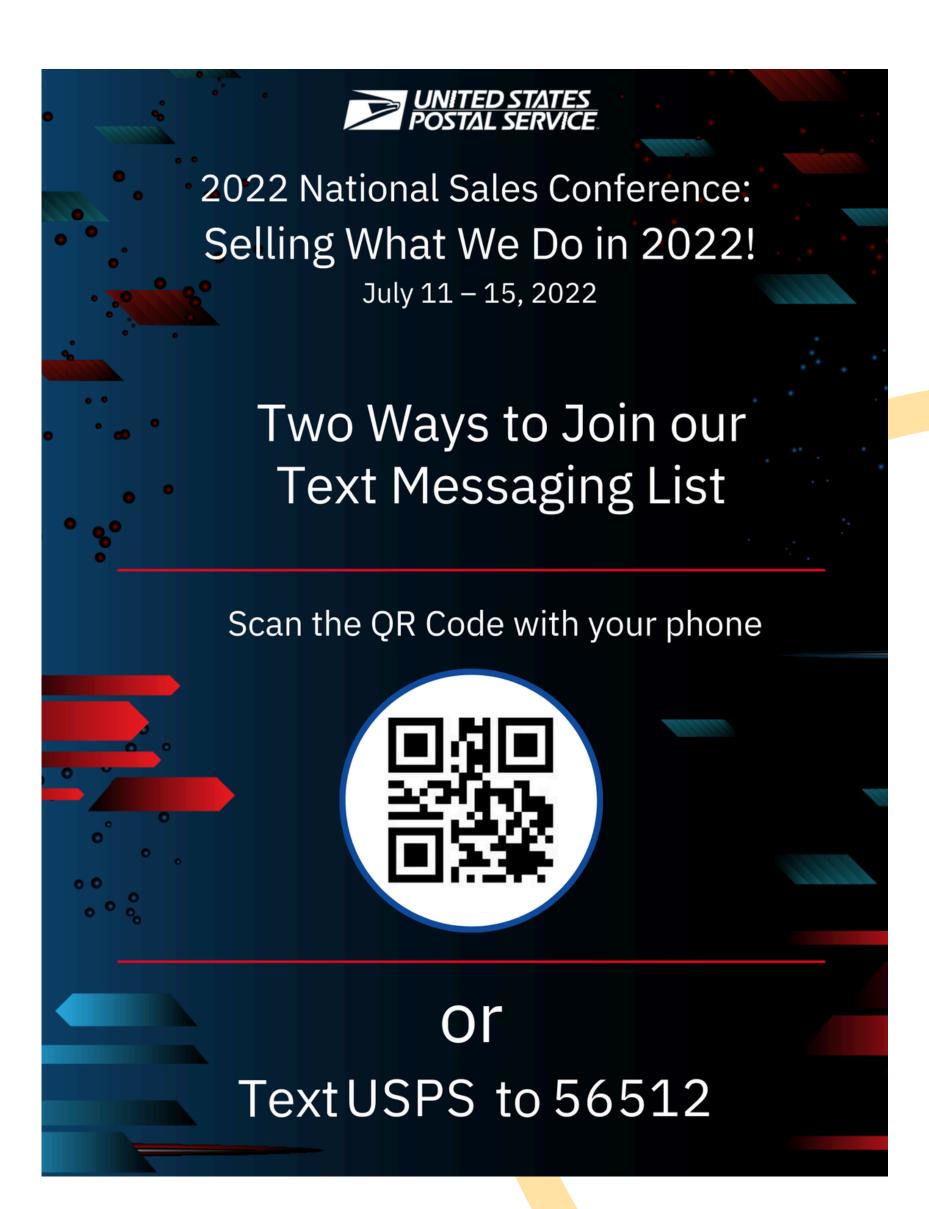
The bus leaves this morning at 10:15 am sharp! Meet us in the hotel lobby by the business services center





Events







HR/Training

Hello all employees! This is our new text messaging alert service! You will receive important updates and info here.

No faculty meeting today.
The next meeting will be on
March 18th.

WEATHER ALERT! Freeze warning is in effect, remember your driver protocol: link.com

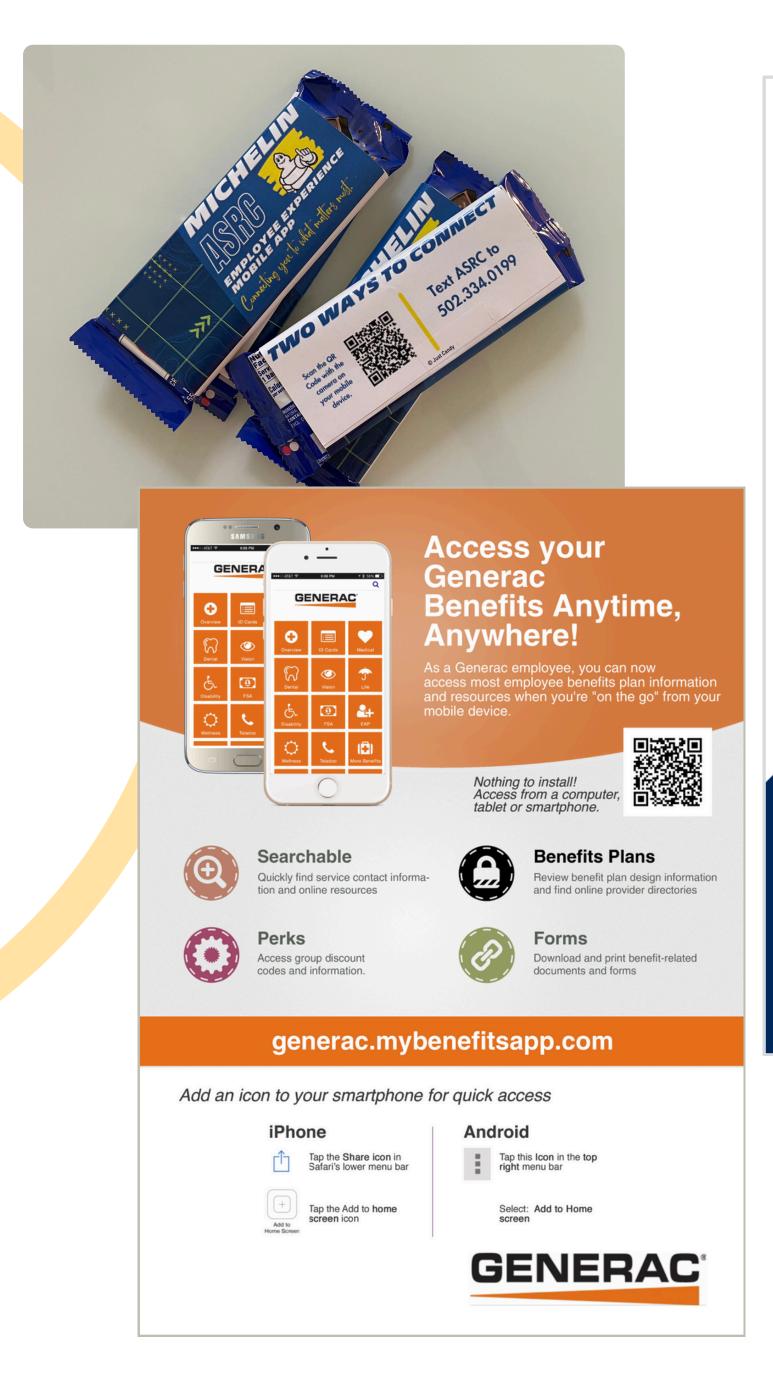
Open enrollment starts next week! Click the link for plan info: link.com

Welcome to week 1! Your checklist and some FAQS are linked here: link.com





HR and Training







General Marketing

Reminder: Your appointment is on 2.25.25 at 10:00. Need to reschedule? Reply YES or call 555-2877.

Hi, we can't wait to welcome you to our hotel! Check-in starts at 2:00. Need anything before you arrive?

Exclusive deal just for you!

Get 25% OFF your next
purchase with code SAVE25.

Shop now: <u>link.com</u> Hurry—
offer ends soon!

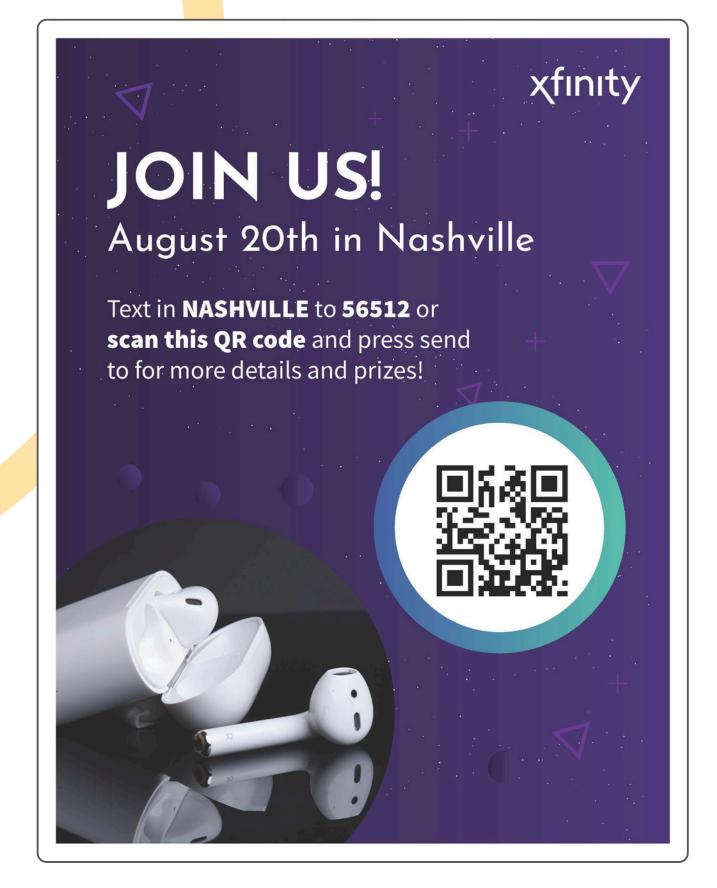
Craving something delicious? Enjoy 15% OFF your next meal with code YUM15! Order now: link.com or show this text instore. Valid until 12.25.25!

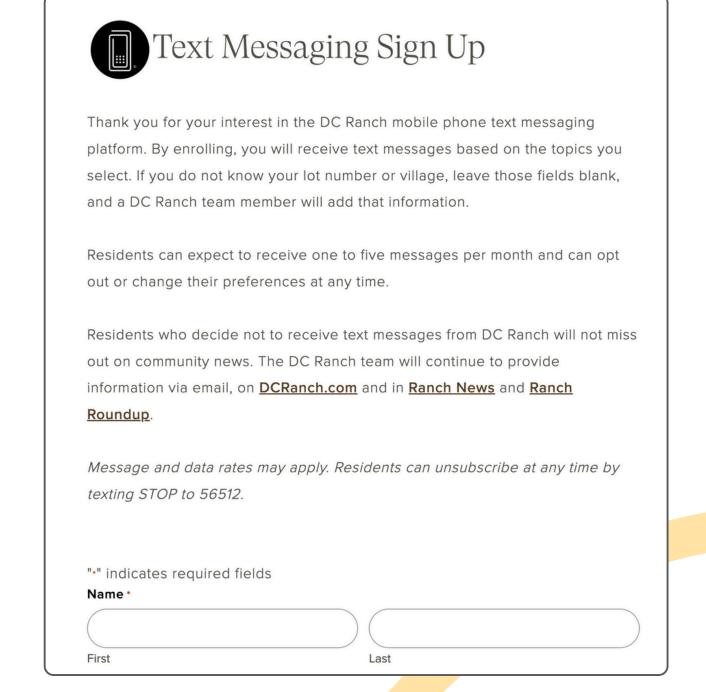




General Marketing











Fundraising

Thanks for your support! Click our link to complete your donation: link.com

It's #GIVINGTUESDAY. Join in the community of givers.

Donate to our Foundation, to support our mission link.com

Respond with your name, and your pledged dollar amount to add your gift to the screencast theremometer.

We need volunteers for an the upcoming gala! Click the link to learn more about the open positions: link.com

We are \$500 away from our goal! Click here to help us get there: link.com

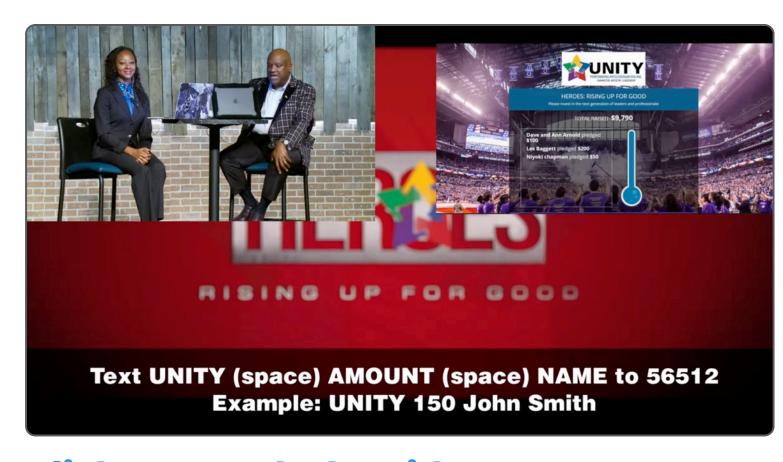




Fundraising



Click to watch the commercial.



Click to watch the video.

