

Monday 8:00 AM

Are you working today and would like to receive text message security alerts? Reply YES to opt-in.

Yes

Thank you. You will receive text message alerts until 8PM.

Today 11:39 AM

8-year-old pictured below found near the main entrance. This photo taken earlier today by mother. Text back when located.

# Is Texting making Walkie Talkies obsolete?



**engage** by cell

# Meet our **guest speakers**



**David Asheim**

Founder & CEO  
Engage by Cell



**Patty Ruland**

Security Mobile Expert



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Security Mobile Expert

# About Engage by Cell

- Combines mobile technology with engagement and education strategies
- 10 years experience
- Deep workforce experience
- 4,000 Clients



# Statistics

SMS is the most used data in the world

(Nielsen)

SMS messages have a 98% open rate,  
while email only has a 20% open rate.

(Mobile Marketing Watch)

# Walkie Talkies Pros & Cons

## Pros:

- Tried and proven
- Communicating audio of verbal information
- Not dependent on carrier network

# Walkie Talkies Pros & Cons

## Cons:

- Expensive
- Devices to be charged
- A little bulky
- No access when you go home
- Only talk
- No written transcript
- Distance is limited by the range

# Cell Phones **Pros & Cons**

## **Pros:**

- Text messages (One-to-one or group)
- Store information
- Always carried by the personnel – use personal device

# Cell Phones **Pros & Cons**

## **Cons:**

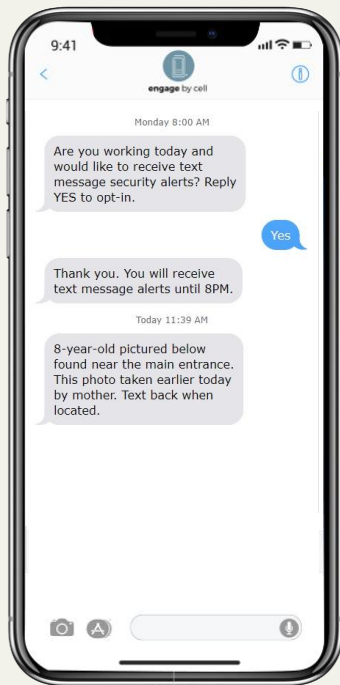
- Employees may not want to use their own phones → You can provide them a company phone
- It is carrier dependent
- Not a solution for broadcasting audio messages



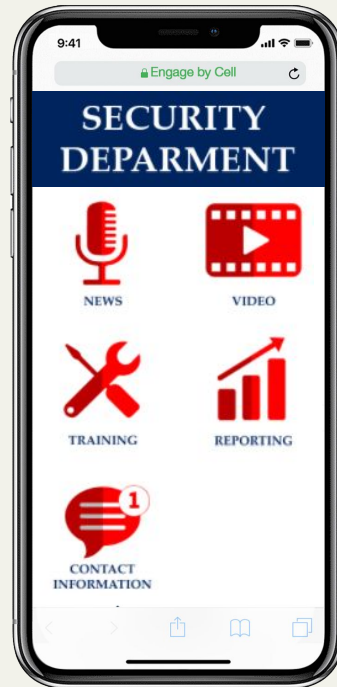
# Our Conclusion

Mobile phones may not replace Walkie Talkies, they add another channel of communication.

# Two mobile solutions



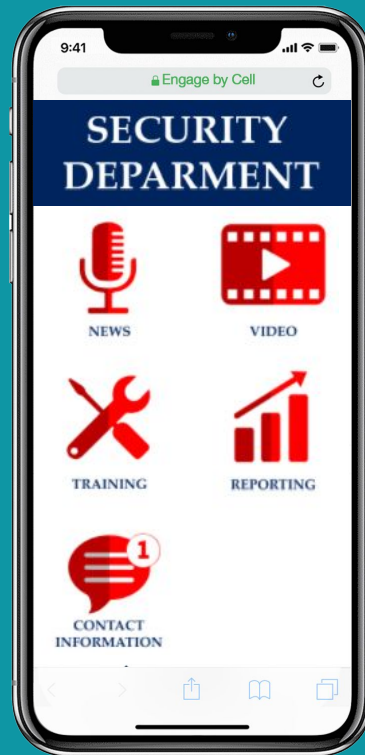
**SMS**



**Mobile Web**

**Try it!**

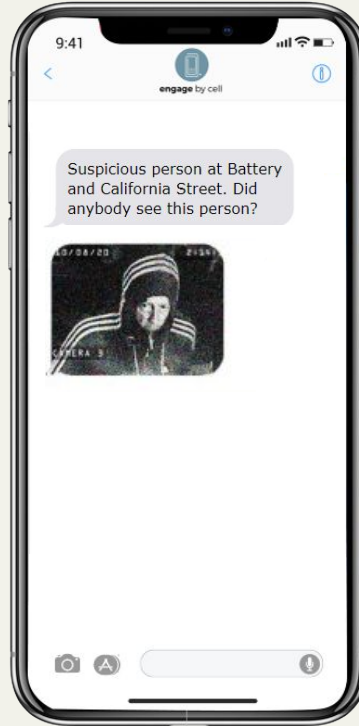
**EMERGENCY  
to  
56512**



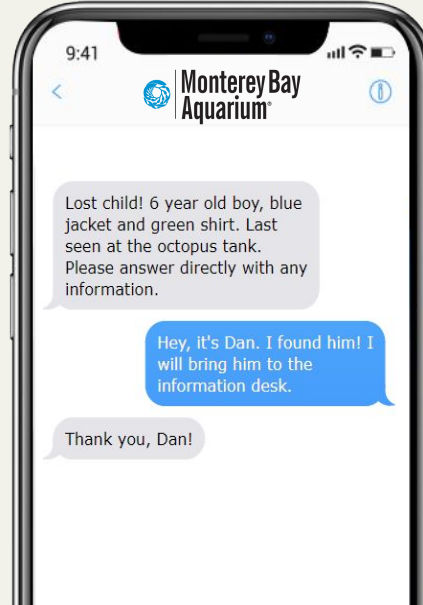
# Who is **your audience?**

- Emergency response people
- Security officers and guards
- Other officials at the government
- The public

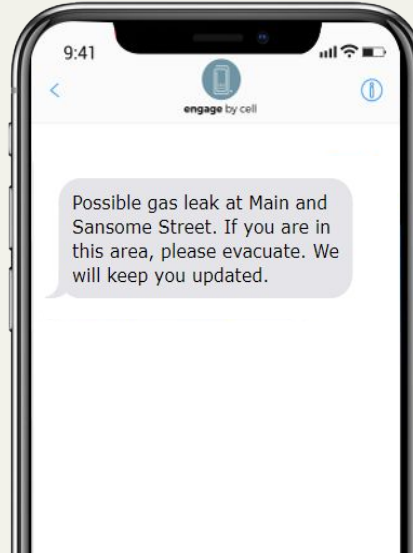
# Communicating



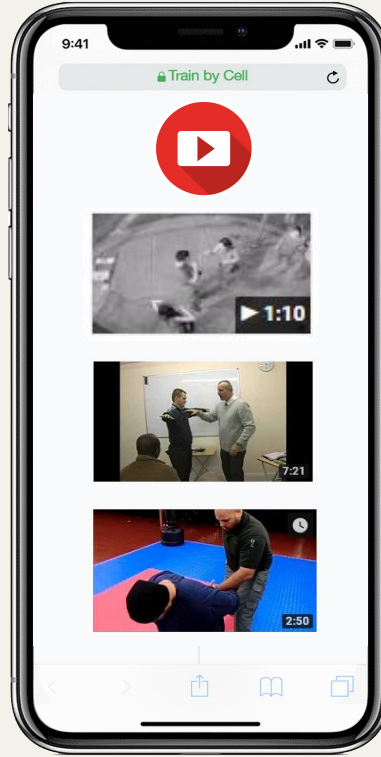
# Communicating



# Emergency notification



**Access to any  
information  
on the cell phone**

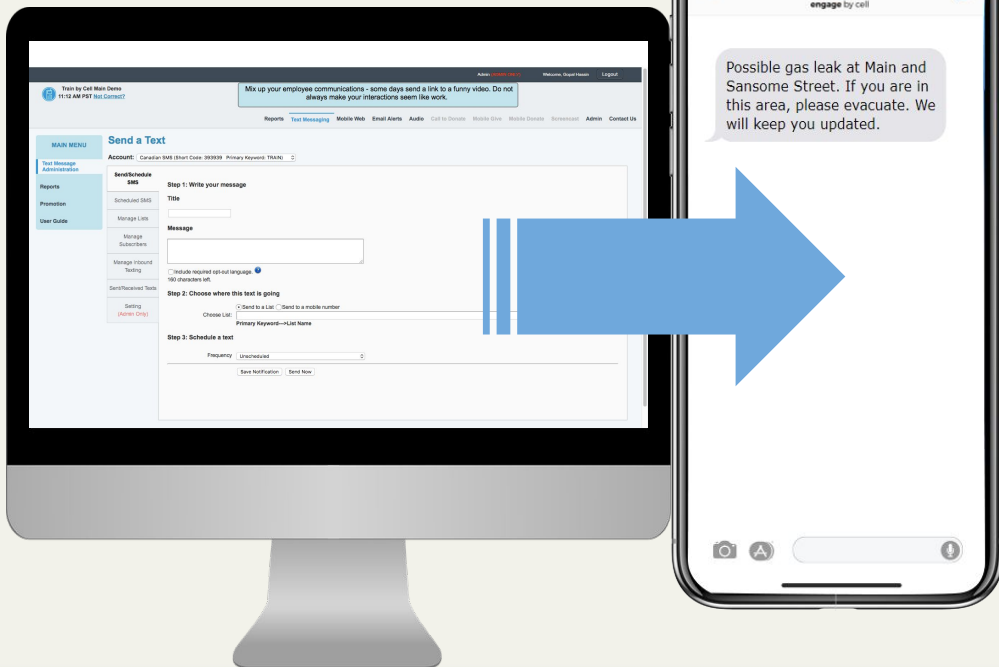




# Employee quizzes

- Test knowledge
- Keeping employees sharp

# SMS



## Benefits

- SMS has 98% open rate (email 20%)
- Reach people instantly
- Schedule texts based on time & group
- Schedule sequenced texts based on answers

# Mobile Web



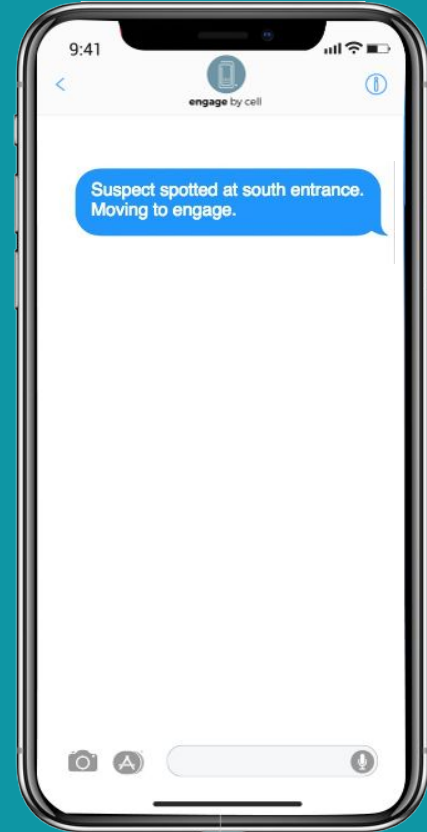
## Benefits

- Store all training materials in one mobile location, 24/7 available
- Change content on the fly
- No apps to download or update
- Password protection capability for sensitive data

# Two types of texting:

## Inbound Texting

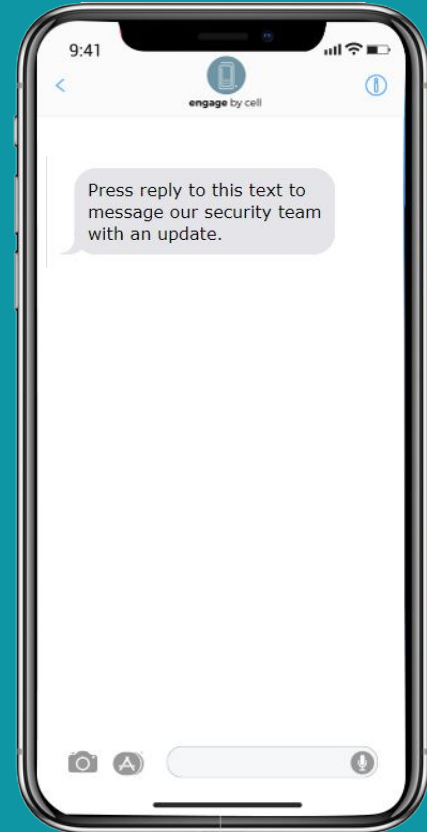
- User text in
- Get information back
  - Plain text
  - Photo/video
- Sign up for list
- Opt out
- Ask a question
- Engage in a text chat



# Two types of texting:

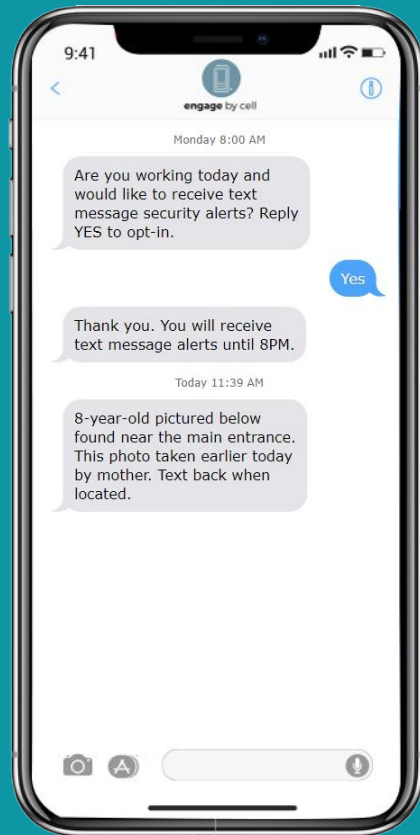
## Outbound Texting

- Push out texts
- Ask a question
- Text chat
- Provide some form of info



# Why is texting gaining so much popularity?

- Cheap or free for users
- Matches behavior of an attention deficit generation especially millennials
- Very fast
- Powerful – can get a link to a specific page, opt in to a list, get info back instantly
- 98% read instantly
- Opting out works, unlike email where email addresses are sold
- 24/7 reporting on every text sent or URL clicked



# Building lists

## Manage Lists

Security Demo Short Code: 56512 Primary Keyword: EMERGENCY

Manage Inbound Texting

Send/Schedule MMS

Scheduled MMS

Sent MMS

Send/Schedule Text Message

Scheduled Text Message

Manage Lists

Manage Subscribers

Delete Add List Add List From Excel File (Admin Only) Manage List Groups

A list which has scheduled texts cannot be deleted. You must delete scheduled texts in order to remove a list.

	List Name	Rename	Expires	Expired Phone	Groups	# Scheduled texts	# Contacts	Timezone	Delete
<input type="checkbox"/>	Maria		Never	<a href="#">View</a>	<a href="#">[Add Group]</a>	0 <a href="#">See Scheduled Texts</a>	0 <a href="#">See Subscribers</a>	Default	
<input type="checkbox"/>	Maria.1		Never	<a href="#">View</a>	<a href="#">[Add Group]</a>	0 <a href="#">See Scheduled Texts</a>	3 <a href="#">See Subscribers</a>	Default	
<input type="checkbox"/>	sample		Never	<a href="#">View</a>	<a href="#">[Add Group]</a>	0 <a href="#">See Scheduled Texts</a>	0 <a href="#">See Subscribers</a>	Default	
<input type="checkbox"/>	Security Staff		Never	<a href="#">View</a>	<a href="#">[Add Group]</a>	1 <a href="#">See Scheduled Texts</a>	0 <a href="#">See Subscribers</a>	Default	Click on the List Name to edit scheduled texts.
<input type="checkbox"/>	Security Staff on Duty		Delete at Midnight	<a href="#">View</a>	<a href="#">[Add Group]</a>	0 <a href="#">See Scheduled Texts</a>	0 <a href="#">See Subscribers</a>	Default	

Have a Question? ^

- Upload excel lists into our dashboard
- People opt in by sending a text

# How does it work?

- Short code and a keyword - need to use a SMS company (e.g. Engage by Cell)
- Regulated by the Telephone Consumer Protection Act
- Build lists
  - You upload an excel file
  - People can voluntarily opt in by texting in
- Mobile website: add any content you like
  - Easy drag-and-drop system



# Contact **Information**



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