

Your speakers



Dave Asheim

Founder and CEO Engage by Cell



Patty Ruland

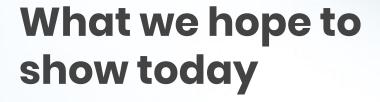
Senior Solutions Consultant Engage by Cell





- Cloud-based
- 14 years in mobile
- Thousands of clients





 It's time to over-communicate with everyone

 Since email not effective, try new methods



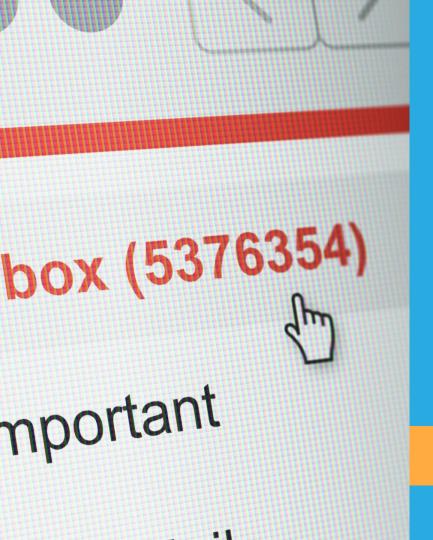
If you've ever considered mobile... now is the time



Benefits of mobile technology

- Immediate impact
- Set-up in minutes
- No IT
- People check phones constantly
- Text messages have 97% open rate (vs. email open rate of 23%)





Today's messaging

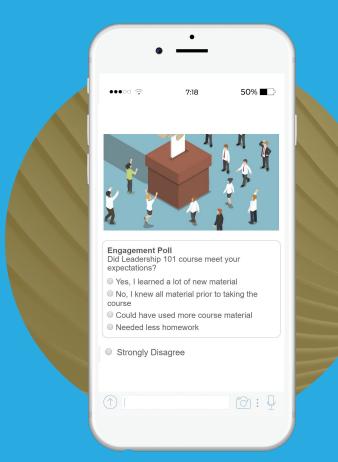
- Email
- Phone
- Slack, Skype
- WhatsApp/WeChat
- Direct mail

The missing piece is SMS

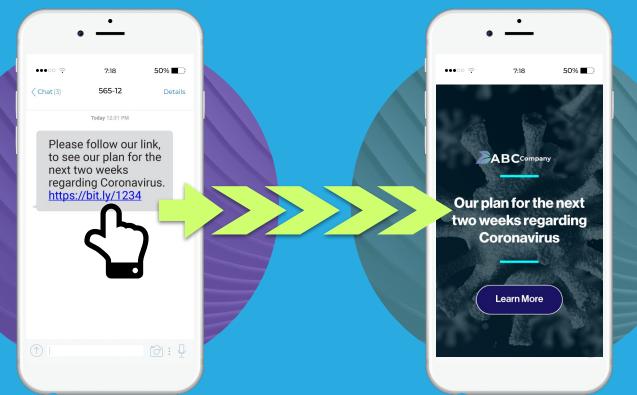
Text Messaging



Mobile Web Platform



Send a text message with a link to your content



TRY IT

USA

Text **DEMO** to **56512**

CANADA

Text **ENGAGE** to **393939**



Easy to get started down the SMS path

- Build your SMS list
 - Upload a pre-existing Excel list
 - o Ask people to text in to any list they like
 - Invite users to go to website and add their number we give you the code
- Send a text message
 - ...to any list in 30 seconds
 - Or schedule for a particular date/time
- Ask users to reply and start a one-on-one conversation
 - Encourage them to text in questions or concerns



Four elements to maintain your productivity

Communication

Collaboration

Accountability

Inclusion

Communication



Communication challenges with remote workers

- Many never worked from home
- All physical communication with colleagues is gone
- Technical limitations (no company computer or email)
- Low engagement



Text messaging can help

- Text messages have a 97% open rate (vs. email open rate of 23%)
- Everyone can receive and send texts
- Converse via text with employees just like you do with friends and families



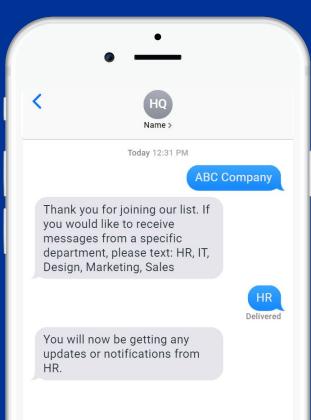
Texting can help you streamline your communication

- Push out alerts
- Schedule a sequence of texts
- One-on-one messaging via Text Chat
- Deliver links via a text



Segment lists

- Segment based on preferences to send personalized messages
- Users pick and choose what they want to receive



Alerts

- Send general company announcements
- Schedule reminders
- Push links to important documents



Today 12:31 PM

Attention: We have updated our company policy, please review and follow the link: http://bycell.co/1234

Sequencing

- Schedule by calendar date or sequence
- Use for drip communication



100%

Tuesday 10:48 AM

Welcome to Day 1 of your training. Please follow the link to review today's training materials: http://bycell.co/1234

Yesterday 10:49 AM

Welcome to Day 2 of your training. Please follow the link to review Day 2's training materials: http://bycell.co/5678

Today 10:50 AM

Congratulations, you have completed your 2-Day training. Please follow the link to take the quiz to receive your certification: http://bycell.co/rf28

Two-way Text Chat

 Increase one-on-one engagement with each remote employee



Deliver links

- Link to your own site
- Link to any URL
- Link to a mobile training portal
- Link to a mobile benefits portal



Today 10:48 AM

For training materials, follow this link: http://bycell.co/rrnj

Collaboration



What's the biggest struggle with working remotely?



(Source: State of Remote Work 2018, sample size: 1,900 freelancers and employees)

Challenges of collaborating with remote workers

- Communicating in real-time
- Sharing content
- Lack of physical connection for some people upsetting



Spark collaboration

- Create mobile portals of custom content
- Start conversations and share info on message boards with texts delivering links



Mobile web portal

- Create your own mobile web portal
- Store any information you'd like - benefits, training materials, schedules, alerts
- Employees opt-in and can access 24/7 through a clickable link







TEST YOUR KNOWLEDGE







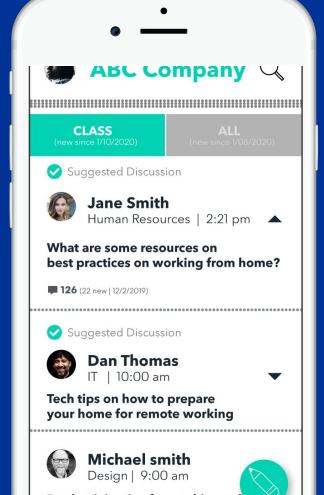






Message board

- Creates a community in the workplace, even when some (or all) workers are remote
- People need a place to vent, discuss, express concerns, and ask questions



Audio messages

- Daily message from managers
- Record messages to be sent out to all team members



Accountability



Challenges of remote worker accountability

- Tracking and measuring performance
- Miscommunication
- Lack of clarity and direction



Improve accountability with mobile

- Track employee progress through web portal – every click is tracked
- Instantly reach out via Text Chat
- Use a project management tool



Employee tracking

- Employee evaluations
- Training content consumption
- Reports show engagement by date, time

Employee Content Consumption & Retention Tracking

From: 02/18/19 To: (03/20/19 -OR: Select Customized Time Period: Choose Time Period: To: Period: To: To: (03/20/19 -OR: Select Customized Time Period: The Period: To: To: (03/20/19 -OR: Select Customized Time Period: Time Period: To: (04/20/19 -OR: Select Customized Time Period: Time Period: To: (04/20/19 -OR: Select Customized Time Period: Time Period:



Employee ID	First Name	Last Name	Content Completed	Avereage Test Score	Employee Detail
0000-0001	John	Marning	85%	90%	Scorecard
0000-0002	Dave	Dale	90%	85%	Scorecard
0000-0003	Helen	Johnson	77%	75%	Scorecard
0000-0004	Joyce	Flores	64%	80%	Scorecard
0000-0005	Charles	Lee	50%	90%	Scorecard
0000-0006	Mike	Anderson	45%	100%	Scorecard
0000-0007	Leah	Powell	25%	90%	Scorecard
8000-0000	Sandy	Fury	85%	95%	Scorecard
0000-0009	Bornie	Loius	80%	100%	Scorecard
0000-0010	George	Brown	55%	60%	Scorecard
0000-0011	Julio	Montes			
0000-0012	Donny	Marx			
0000-0013	Bassels	Blum	John Mannina		

John Manning

Employee ID: 0000-0001

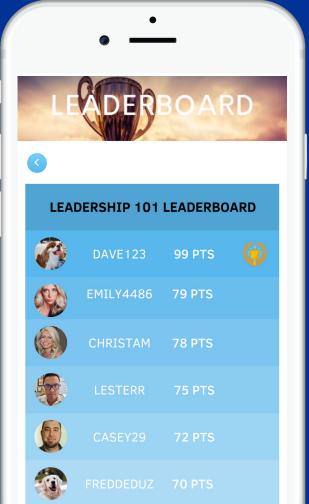
From: (02/18/19 To: (03/20/19 OR- Select Customized Time Period: Choose Time Period • • Run Report for: today yeszerday Zidaya 50.daya 50.daya 50.daya 50.daya 10.daya 10.daya

Scorecard

	Completed	85%		
Content	Completed (Y/N)	Content	Completed (Y/N)	
Reading 1	Y	Test 1	Y	
Video 1	Y	Test 2	Υ	
Reading 2	Y	Test 3	Y	
Video 2	Y	Test 4	Y	
Reading 3	Y	Test 5	Y	
Video 3	Y	Test 6	Y	
Reading 4	Y	Test 7	Y	
Video 4	Y	Test 8	Y	
Reading 5	N	Test 9	N	
Video 5	N	Test 10	N	

Leaderboard

- Make work experiences more competitive and fun
- Use as a project management tool – as employees finish objectives, they rack up a score
- Great for onboarding new hires



Inclusion



A Harvard study discovered some remote workers feel left out and shunned from their company



Challenges of creating a company culture with those that work from home

- Making sure remote workers feel included
- Keeping up with traditions
- Creating an open environment
- Difficult to pull this off when it's new to you, and to your employees



Mobile as a way to recognize your employees

- Push out recognition messages for a job well done
- Celebrate birthdays/ anniversaries and successes with personalized MMS messages





Keep communication open with mobile technology

- Leverage a message board as a way to start conversations, share resources, and answer questions
- Streamline individual communication via Text Chat
- Over communicate using texting



Our Suggestions

- 1. Add a text message component (If you choose us we offer money back guarantee!)
- 2. Instantly your communication will improve
 - 3. Track results through reports
 - 4. Get employee feedback



THANK YOU



Dave Asheim
Founder and CEO

Engage by Cell



Patty Ruland

Senior Solutions Consultant Engage by Cell

